



SAUL FUNERAL HOMES, INC.

Saul Colonial Home
Saul Memorial Home
A.S. Cole Son & Co.

GENERAL PRICE LIST



INTRODUCTION



DECISIONS



REFLECTIONS

GENERAL PRICE LIST

These prices are effective February 7, 2019, and subject to change.

The goods and services shown herein are those we can provide to our customers. You may choose only the items you desire. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.



SAUL FUNERAL HOMES, INC.

www.saulfuneralhomes.com

Kimberly M. Saul-Bowne, CFSP, Manager, N.J. Lic. No. 4110

Saul Colonial Home
3795 Nottingham Way
Hamilton Square NJ 08690
T 609.587.0170

Saul Memorial Home
1740 Greenwood Avenue
Trenton NJ 08609
T 609.587.8221

A.S. Cole Son & Co.
22 North Main Street
Cranbury NJ 08512
T 609.395.0770

Our Funeral Directors

Kimberly M. Saul-Bowne, CFSP, Manager, N.J. Lic. No. 4110

Amber L. Frese, N.J. Lic. No. 4571
Maryann Jannotti, N.J. Lic. No. 5008
N.R. Hall, N.J. Lic. No. 4893

Reese R. Lieb, N.J. Lic. No. 4717
Kathryn E. Morales, N.J. Lic. No. 4422
Dawn A. Selover, CFSP, N.J. Lic. No. 3853

N.J.A.C. 13:36-5.21 – A person who owns 50 percent or greater interest in this registered mortuary also owns 50 percent or greater interest in the following registered mortuaries in the State of New Jersey: Saul Colonial Home, Hamilton Square; A.S. Cole Son & Co., Cranbury; Simplicity Funeral and Cremation Services at Glackin Chapel, Hightstown; and Saul Memorial Home, Trenton.



Getting Through Arrangements

We understand how difficult this time may be for you and your family. The death of a spouse, relative or friend can be one of the most stressful events in your life. It is a time when you are dealing with your own emotions, those of others, and the gathering of family and friends.

It is also a time when you will have to make a number of decisions. To help, we have designed an easier way to guide you through the arrangement process as clearly and simply as we can.

Those who have died were individuals—people whose lives and personalities affected those around them in a unique way. We offer a wide range of options that will allow you to honor life in all its individuality and to reflect on the impact it made on others.



DECISIONS

BURIAL | CREMATION | DONATION

Decisions to be made at the time of someone's death can be complex. A major decision is how to handle the deceased's remains. There are many options that will honor both the wishes of the deceased and those of the family.



Burial

The body can be buried in the ground, at sea, in a green or eco-friendly manner, or entombed in a crypt.

or



Cremation

The ashes can be divided among family or friends, spread in a location of significance, buried in the ground or inurned in a crypt.



Donation

It is not unusual for someone who has died to have left behind, as part of their legacy, a request that all or part of their body be donated to medical science or as a life-giving gift. Even if a donation legacy was not left, the individual's family may choose donation on their behalf. Donations may include the entire body, organs, tissue and bones.

The gift of donation does not preclude you from ultimately deciding on the final form of disposition, nor should it affect your ability to gather and commemorate.

While cremation, burial and donation are initial decisions, each has various options available. Some final form of disposition must be decided upon.

RETENTION

If requested, we will transfer the remains from the local (within 10 miles) place of death to this funeral home in our service vehicle, and then to the local (within 10 miles) place of final disposition in a hearse. These charges may also include, at your option: obtaining information for permits and records; the placement, securing and adjustment (casketing) of the deceased into a container of your choice (see merchandise page); a private identification for less than one hour; and the accompaniment of the deceased to the final place of disposition, graveside service or final committal by one of our licensed staff members.

Arrangements to obtain necessary permits and records information	\$695
Transfer	\$650
Casketing (placement and securing)	\$525
Private identification	\$300
Hearse	\$785
Accompaniment (use of equipment and staff at cemetery or crematory) <i>Licensed funeral director present at final disposition (earth burial, mausoleum entombment, crematory or airport).</i>	\$640
The charge for these combined professional services typically will not exceed	\$3,595

If you wish to assist us in placing the deceased in the casket, dressing the deceased, applying cosmetics, or hairdressing, please inform us when you meet with your funeral director.

DECISIONS often require us to pay third parties on your behalf that are not included in this price list. Often the timing of the arrangement makes it necessary for us to estimate these advances. Items, individuals and service providers that may require payment in advance, include the cemetery/crematory, death certificates, permits and filing fees. We do not mark up the cost of these cash disbursement items. The actual costs will be reflected on your final bill.

CARE

In the event final disposition is delayed or you decide to view the deceased for a period of time, additional services may be provided beyond the Retention selections. Following refrigeration, if you wish to view the deceased, we may perform sanitary care without embalming. We can also dress and cosmetize the deceased for viewing or identification.

<i>Retention services from previous page</i>	\$3,595
Refrigerate (includes sheltering of remains)	<i>per day</i> \$175
Sanitary care	\$395
Dressing	\$525
Cosmetizing	\$490
The charge for these combined professional services typically will not exceed	\$5,180

Our firm permits open casket viewing of unembalmed remains; however, cause of death, condition of the remains, autopsy, organ and tissue donation and delays in visitation may modify how we can honor your wishes. Permission for refrigeration, sanitary care, or the use of alternative treatments will assist us in honoring this request. After the deceased is in our care, we will be able to better advise you on fulfilling your request.

PREPARATION

If you choose to have an embalming performed, the decedent may be embalmed at a location other than this registered mortuary. The charge for embalming includes the use of the preparation room and sanitary care. When embalming is authorized using traditional chemicals or eco-conscious treatments, the charges for sanitary care and refrigeration will not apply.

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing.

If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

<i>Retention and Care services from previous pages</i>	\$5,180
Embalming	\$795
Sanitary care (not needed if embalming is selected)	– \$395
Refrigeration (not needed if embalming is selected)	– \$175
The charge for these combined professional services typically will not exceed	\$5,405

N.J.A.C. 8:9-1.1 (a) The person or persons responsible for the burial or cremation or other lawful disposition of a dead human body shall not allow the same to remain unburied or uncremated in the State of New Jersey for a period longer than 48 hours unless embalmed by arterial and cavity injection or kept refrigerated at 45 degrees Fahrenheit or below or unless authorized by the Commissioner of Health and Senior Services under conditions prescribed by him or her during the existence of an emergency declared by the Governor.

ADDITIONAL OPTIONS

Staff services

Additional assistance charge for transfer when the location of death, placement or weight and size of the deceased necessitates it	<i>per person</i> \$195
Packaging, insuring and shipment of cremated remains	\$150
Pallbearers (a cash disbursement)	<i>per person</i> \$65

Special services of funeral director and staff

Special services of funeral director and staff may include consulate work, coordination of foreign shipping or receiving of remains, private autopsy supervision, disinterment and licensed accompaniment to a cemetery outside of the county.	<i>per hour</i> \$490
Processing of non-preneed insurance claims (insurance not provided through a funeral home)	\$150

Other preparation of the body

Hairdressing	\$85
Restoration and other procedures	<i>per hour</i> \$395
Readjustment and repositioning following transfer from another funeral home	\$275
Additional embalming treatment following autopsy or organ donation	\$395

Sheltering of remains

This is a per day charge that will apply when the funeral home is in possession of the remains, except for those days when preparation of the remains, gathering or commemoration take place.	<i>per day</i> \$175
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DECISIONS MERCHANDISE

If you choose to purchase merchandise from your own source (outside the typical distribution network), such merchandise must be billed directly to you and not our firm.

Description

Clothing	<i>starting at</i> \$200
Temporary Marker	\$35
Shipping Container	<i>starting at</i> \$350
Zinc Tray	\$230
Mausoleum Casket Enclosure	<i>starting at</i> \$735

TENT, ARTIFICIAL GREENS, CHAIRS, LOWERING DEVICE

Many families request a simple and natural experience at the graveside, absent artificial greens, tents and lowering device. Please ask us what is available at your cemetery or the options available in cemeteries with green burial fields, where family involvement is encouraged as part of the interment process.



REFLECTIONS

GATHER | COMMEMORATE

Reflecting on the life of the deceased can take many forms. Ceremonies and events can include an informal gathering of family and friends, a formal ceremony or recognition in some form that extends over the long term. Ceremonies can be religious or non-religious, and venue choices for these can be as wide ranging as the options for designing them.



Gather

Viewing, gathering, reception of family, friends and guests for mutual support, memories and condolences



Commemorate

Religious or non-religious services, ceremony, celebration and remembrance as part of the healing process

Can take place privately or publicly, within our facility, at a church, temple, cemetery, or any other place of public accommodation important to the family and the deceased.

The deceased may be presented in a casket, urn, photo(s), or video, through music or selected readings, in their connection to a specific location, or via a more formal commemorative ceremony.

REFLECTIONS often require us to pay third parties on your behalf that are not included in this price list. Often the timing of the arrangement makes it necessary for us to estimate these advances. Items, individuals and service providers that may require payment in advance include the clergy, musicians and newspapers. We do not mark up the cost of these cash disbursement items. The actual costs will be reflected on your final bill.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Coordinating the Gathering and Commemoration	\$425
Our hourly charge for the Evening Gathering and Commemoration	\$490
Our hourly charge for the Morning Gathering and Commemoration; and all funeral ceremonies	\$550

This hourly charge may include:

- Set up of flowers and other items
- Supervision, placement and positioning of the deceased
- Use of facilities/equipment and staff for viewing, gathering, funeral ceremony, memorial service, graveside service, receptions and other commemoration of the deceased
- Staff presence and attendance, including time to and from the location

Itemized Reflections

Creation, preparation assistance (up to three edits) and placement of obituary <i>Newspaper charges will apply</i>	\$150
Newspaper coordination and reformatting of obituary article	\$35
Compilation of music for visitation/services	\$25
Video recording/streaming of visitation/services	\$275
Eulogy preparation assistance	\$125

Vehicles

Limousine	\$395
Specialty hearse, motorcycle	\$1,325
Flower car, family car or service vehicle	<i>each per car</i> \$325
Service vehicle to and from crematory	\$390
Additional fees apply (per vehicle) for distances outside the local area plus the cost of the vehicle	<i>per mile</i> \$4.00

All local transportation fees are based on a radius within 10 miles of our location.

ADDITIONAL OPTIONS

Celebrant

Our funeral home provides the services of a Certified Funeral Celebrant to help create a unique, personalized ceremony. Certified Celebrants are specially trained to conduct personal services for families at the time of death.

This commemoration is an ideal option for those not affiliated with a church or who do not wish to have a religious funeral service. Our Certified Celebrant can also work with your clergy in an effort to create a unique celebration of the life lived.

starting at **\$600**

Alternative Venues to Gather and Commemorate Elsewhere

Examples of other community places may include fraternal and community halls; hotels; the home or residence of the deceased, family or friends; restaurants, parks and other community gathering places such as zoos, riverfronts, beaches, ocean charters and museums.

Food and Beverage Coordination

No food or beverage is allowed on the funeral home property. If you are interested in having refreshments for family and guests in a private restaurant, facility or other location, please let our staff know so we may assist you in coordinating the details.

Musicians

A wide variety of musicians and vocalists is available to suit your musical tastes. We can arrange for an organist, pianist, flutist, guitarist, harpist, trumpeter, pipes and drums, bagpiper, soloists, quartets or other musicians.

REFLECTIONS MERCHANDISE

If you choose to purchase merchandise from your own source (outside our typical distribution network), such merchandise must be billed directly to you and not our firm.

Description

	<i>starting at</i>
Stock memorial cards	<i>per 50</i> \$60
Acknowledgment cards	<i>per 25</i> \$17.50
Register book	\$55
Memorial book marks	<i>each</i> \$2
Memorial package—includes stock memorial cards, acknowledgment cards and register book	\$195
Religious, veteran and fraternal goods and merchandise	\$20
DVD Tribute (includes up to 50 photos)	\$250
Use of audio visual equipment	\$50
Flowers	\$125
Tribute programs (starting fee includes 100 plain paper stock programs with 1 revision)	\$150
Photo collage foam boards	<i>each</i> \$7.50

CASKETS

CASKETS BETWEEN \$3,930 – \$6,470



RENAISSANCE ROSE

Casket Description

Purchase Price

Renaissance Rose, stainless steel, velvet interior	\$6,470
Cypress, copper, velvet interior	\$5,940
Diplomat, mahogany, velvet interior	\$4,565
Westbrook, maple, velvet interior	\$3,955
Sanctuary, stainless steel, velvet interior	\$3,930

CASKETS BETWEEN \$3,235 – \$3,905



HILTON

Casket Description

Rental Price

Purchase Price

Melody, oak, velvet interior		\$3,905
Remington, mahogany, velvet interior		\$3,885
Montclair, oak, velvet interior		\$3,845
Fairbanks, pecan, velvet interior		\$3,840
Hilton, poplar, velvet interior	\$1,470	\$3,235

CASKETS BETWEEN \$2,620 – \$3,185



GREGORY

Casket Description

Rental Price

Purchase Price

McKenzie, poplar, crepe interior		\$3,185
Sterling, 18 gauge steel, velvet interior	\$1,450	\$3,045
Triton, 18 gauge steel, velvet interior	\$1,450	\$3,085
Hampton, 18 gauge steel, velvet interior		\$2,890
Silver Rose, 18 gauge steel, velvet interior		\$2,830
Gregory, 18 gauge steel, crepe interior		\$2,750
Stouffer, poplar, crepe interior	\$1,350	\$2,620

You are permitted to provide your own container. If you choose to purchase merchandise from your own source (outside our typical distribution network), such merchandise must be billed directly to you and not our firm.

ALTERNATIVE CONTAINERS



BLUE RIDGE

Casket Description

Purchase Price

Even Tide, poplar veneer, crepe interior	\$2,385
Longley, cherry finish, crepe interior	\$2,110
Willow, cotton interior, sustainable casket	\$1,990
Norfolk, pine finish, crepe interior	\$1,865
Tapestry, cloth covered dome top hardboard, crepe interior	\$1,355
Blue Ridge, pine, unfinished interior, sustainable casket	\$1,440
Tapestry, cloth covered flat top hardboard, crepe lining	\$975
Basic Viewing Container, pressboard, crepe interior	\$495
Alternative Container, cardboard, no interior	\$130

Caskets manufactured by Batesville Casket Company, Matthews Aurora™ Funeral Solutions, Private Label and Thacker Casket Company.

Casket, Vault, Outer Burial Container and Funeral Goods Disclaimer of Warranties

Our funeral home makes no representations or warranties regarding caskets, outer burial containers or other funeral goods sold by the funeral home. The only warranties, express or implied, granted in connection with the goods sold with this funeral service are the express written warranties, if any extended by the manufacturers thereof. No other warranties, express or implied, including the implied warranties of merchantability or fitness for a particular purpose, are extended by the funeral home. No burial product or process offered by this firm prevents the decomposition of remains.

VAULTS

OUTER BURIAL CONTAINERS (as commonly selected)

Vault Description

Purchase Price



VENETIAN

Stainless Steel Triune®, cover and base double-reinforced with strong, corrosion-resistant stainless steel and high-impact plastic	\$3,820
Tribute®, high strength concrete core bonded to high-impact plastic exterior and plastic interior liner	\$3,445
Venetian®, high-strength concrete with high-impact plastic and a reinforced cover and base	\$3,065
Concrete exterior with a plastic-reinforced cover and base:	
Estate®, to accommodate a casket	\$2,080
Trilogy®, to accommodate an urn	\$895

Stainless Steel Triune®, Tribute® and Venetian® are registered trademarks of Wilbert Funeral Services, Inc. Estate® and Trilogy® are registered trademarks of Trigard Vault Company.

Vault and Outer Burial Container Disclosure

In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a grave liner or burial vault will satisfy these requirements.

URNS

DISPLAY URNS



PROVINCIAL

Urn Description	<i>Rental Price</i>	<i>Purchase Price</i>
Provincial, decorated burlwood inlay		\$635
Diana, Princess of Wales, by Boehm™, porcelain		\$495
Franklin Cherry, hardwood, satin finish		\$485
Montrachet, mahogany	\$155	
Rosewood, burlwood inlay	\$55	



CHESTNUT BRONZE

NON-DISPLAY URNS

Urn Description	<i>Purchase Price</i>
Alpine White, synthetic marble	\$430
Minimum Oak, satin finish	\$420
Chestnut Bronze, brass with polished accents	\$385
Hartley, hardwood	\$365



SEAWARD REFLECTIONS

ALTERNATIVE URNS

Urn Description	<i>Purchase Price</i>
Mantel Clock, hardwood	\$665
Nambé Heart Pendant, remembrance jewelry	\$575
Seaward Reflections, unbleached pressed cotton, biodegradable	\$235
Scattering Tube, recycled paper and cardboard	\$95

Urns manufactured by Options by Batesville, Boehm and Crescent Memorial.

OPTIONAL PACKAGED SERVICES

These package charges do not include cash disbursements or anything not expressly stated as being provided. For additional services, please refer to the selections on this General Price List.

DIRECT CREMATION

From **\$2,680 to \$7,910**

Our package charges for direct cremation include the local transfer (within 20 miles) of remains to our funeral home in our service vehicle, and the local transportation (within 10 miles) to the place of cremation in a service vehicle. These charges also include obtaining information for permits and records (but not the actual cost of death certificates, permits and filing fees), sanitary care, placement of the deceased into a container of your choice, sheltering of remains for up to 48 hours, a private identification for up to one half hour, and the accompaniment of the deceased to and from the place of cremation by one of our licensed staff members. This charge does not include the use of facilities and staff for any gathering or commemoration—public or private—prior to cremation, or any sheltering for days on which no post death activities occur. Nor does it include the actual cost of the cremation process, which is a crematory charge that is detailed below.

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials such as fiberboard or composition materials (with or without an outside covering). The container we provide is cardboard.

Funeral Home Charges

Direct cremation with container provided by purchaser	\$2,680
Direct cremation with alternative container (cardboard)	\$2,810
Direct cremation with casket selected from our funeral home (in addition to cost of casket)	\$2,680

Crematory Charges (Cash Disbursements)

Additional fee for crematory with use of alternative container	\$325–\$365
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OPTIONAL PACKAGED SERVICES

IMMEDIATE BURIAL

From

\$4,215 to \$10,685

Our package charges for immediate burial include the local transfer (within 10 miles) of remains to our funeral home in our service vehicle, and the local transportation (within 10 miles) to the place of final disposition in a hearse. These charges also include obtaining information for permits and records (but not the actual cost of death certificates, permits and filing fees), sanitary care, dressing, placement, securing, adjustment (casketing) of the deceased into a container of your choice, sheltering of remains for up to 48 hours, and the accompaniment of the deceased to the final place of disposition by one of our licensed staff members. This charge does not include the use of facilities and staff for any gathering or commemoration—public or private—prior to burial, or any sheltering for days on which no post death activities occur. Nor does it include the actual cost of the grave at the cemetery, or the cemetery’s charges for opening and closing of the grave, or an outer burial container (if required by the cemetery).

Immediate burial with container provided by purchaser	\$4,215
Immediate burial with Tapestry flat top casket (hardboard)	\$5,190
Immediate burial with casket selected from our funeral home (in addition to cost of casket)	\$4,215

OPTIONAL PACKAGED SERVICES

FORWARDING OF REMAINS TO ANOTHER FUNERAL HOME

Our package charge includes local transfer (within 10 miles) of remains from a care facility to our funeral home in our service vehicle, obtaining information for necessary permits and authorizations (but not the actual cost of death certificates, permits and filing fees), embalming, sheltering of remains for up to 48 hours, placement and securing (casketing) of the deceased into a shipping air tray container of your choice, and the accompaniment of the deceased to Philadelphia International Airport (additional mileage) by one of our licensed staff members in a hearse. It does not include a casket, the cost of an alternative or shipping container, additional clinical care, i.e. formal dressing, cosmetics, hairstyling, transfer from residence, the use of facilities and staff for any gathering or commemoration—public or private—prior to forwarding of the remains, or any sheltering for days on which no post death activities occur. Nor does it include the charges of a common carrier.

Package Charges

\$3,618

RECEIVING OF REMAINS FROM ANOTHER FUNERAL HOME

Our package charge includes receiving the remains from another funeral home, transfer of remains from Philadelphia International Airport (additional mileage) to our funeral home, sheltering of remains for up to 48 hours, coordinating of final disposition, adjustment and repositioning of deceased following transfer and the accompaniment of the deceased to the place of final disposition/graveside service/final committal by one of our licensed staff members in a hearse (within 10 miles). It does not include the use of facilities and staff for any gathering or commemoration—public or private—prior to burial or cremation, or any sheltering for days on which no post death activities occur. Nor does it include the charges of a common carrier.

Package Charges

\$2,943



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